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Request for Qualifications (RFQ) FY 2027-05
State of New Mexico Government Results and Opportunity ("GRO") Programs and Projects
FY 2027 and 2028
Posted October 13, 2026

General Information

The North Central New Mexico Economic Development District (NCNMEDD) is seeking multiple contractors to provide services and/or projects consistent with appropriations funded by the State of New Mexico Government Results and Opportunity ("GRO") Program Fund through the General Appropriation Act of 2026 (HB 2), for appropriations less than \$60,000.

Contracts resulting from this RFP will be funded by the State of New Mexico Government Results and Opportunity ("GRO") Program Fund. GRO funds are subject to the accountability requirements of HB 158 (2026 Session), the New Mexico Constitution, Article IX, Section 14 (Anti-Donation Clause), NMSA 1978, Section 6-6-2, and the State Procurement Code, Sections 13-1-28 through 13-1-199, NMSA 1978, NCNMEDD's GRO Professional Services Contract, and the NM Department of Finance and Administration's GRO Policy.

Scope of Work

The selected contractor will provide the following services based on the language for one or more appropriation listed below:

Appropriation Number	Appropriation Amount	Appropriation Language
26-KD092	\$37,500	For programmatic costs and resources to support operations at domestic violence shelters and programs in Santa Fe County
26-KD092	\$37,500	For programmatic costs and resources to support operations at domestic violence shelters and programs in the tri-county area in San Miguel County
26-KD096	\$37,500	For expansion and small purchases for rural health clinics serving Ortiz Mountain and Edgewood in Santa Fe County
26-KD096	\$37,500	For expansion and small purchases for rural health clinics serving San Miguel del Vado and Pecos Valley in San Miguel County
26-KD096	\$37,500	For expansion and small purchases for rural health clinics serving Mountainair in Torrance County
26-KD096	\$37,500	For expansion and small purchases for rural health clinics serving Los Lunas in Valencia County

Minimum Requirements

Entities submitting proposals under this RFQ:

1. Must be non-profit or government/public entities
2. Must have a physical presence in the location/s identified for the appropriation.
3. May submit proposals for one or more appropriation/s.

Offeror Instructions

To respond to this solicitation, please the following information in a single .pdf document to contracts@ncnmedd.com:

1. Completed Exhibit A, attached to this RFP, one for each appropriation for which you are submitting a proposal.
2. Letter or Narrative containing the following:
 - A. Experience and Qualifications: Your entity's experience with the work described in the appropriation language.
 - B. Project Team: A list of all personnel who will provide services and a statement of qualifications for each.
 - C. References: Contacts for at least three (3) entities who have worked with your entity in the subject matter area described in the appropriation language.

The solicitation will remain open until 5:00 pm on October 26, 2026.

The RFQ may be reposted for appropriations for which no proposals or unqualified proposals are received.

Please contact Danika Padilla, Assistant Director at contracts@ncnmedd.com or (505) 356-9600 with any questions.

About NCNMEDD

NCNMEDD is a Council of Governments that serves north central New Mexico, including the counties of Santa Fe, Rio Arriba, Los Alamos, Taos, Colfax, Mora, San Miguel and Sandoval. Please visit ncnmedd.com for more information.

EXHIBIT A

SCOPE OF WORK

GRO Fund – Government Results and Opportunity Program

PART 1 — PROGRAM DESCRIPTION

1. General Information

Entity Legal Name: _____

Contact Information (Person's Name, Phone Number, Email and Address)

Appropriation Number: _____

Appropriation Language:

Brief Project Description: What do you plan to do and how do you plan to do it?

2. Target Population

Describe the specific group of individuals, households, or communities this program is designed to serve, as described in or reasonably inferred from the HB 2 appropriation language.

3. Program Activities and Uses of Funds

Identify which activities below you plan to undertake by describing, in Column C, how you will use the funds and how those uses relate to the appropriation language. Write N/A for activities you will not undertake.

COLUMN A Activity Term	COLUMN B Uses of Funds Included in the Activity	COLUMN C List/Describe Uses of Funds and their Relationship to the Appropriation Language
Programmatic costs and resources	Personnel, contracted services, program supplies, and operational costs directly tied to service delivery.	
Operational expenses	Utilities, rent, software, and recurring administrative costs allocable to the funded program.	
Staffing	Wages, salaries, and fringe benefits for staff whose time is directly allocable to program activities.	
Capacity building	Training, technical assistance, and systems development that strengthen the organization's ability to deliver the funded program.	
Community-based services	Direct service delivery to individuals or households within the defined service area.	

4. Service Delivery Modality and Geographic Area

Describe how services will be delivered (for example, in-person, virtual, or a combination) and the geographic area served. Any future change to the modality, target population, geographic area, or unit-cost methodology is a scope change requiring prior written approval from the LGD Division Director before related costs are incurred.

Manner of Service Delivery (In-Person, Virtual, Combination, etc):

Geography (Location/s where services are provided):

Other:

6. Anticipated Outputs and Outcomes

List the direct, countable products of program activities (Outputs) and the changes in condition, behavior, or status the program is designed to achieve (Outcomes). List at least one output and associated outcome.

Outputs	Outcomes

PART 2 — BUDGET

1. Budget by Category

Budget categories follow the federal object class categories used on SF-424A and in 2 CFR Part 200, so that a Grantee already budgeting to those categories for other awards can use the same structure here. Complete each applicable row. Leave a row blank if the category does not apply. Each line item must trace to the HB 2 appropriation language. FY 2027 is the first full fiscal year of the grant; FY 2028 is the second. Annual amounts should sum to the Total Project Cost.

Budget Category	Fiscal Year 2027 (ends 6/30/27)	Fiscal Year 2028 (ends 6/30/28)	Total
Personnel	\$ -	\$ -	\$ -
Fringe Benefits	\$ -	\$ -	\$ -
Travel	\$ -	\$ -	\$ -
Equipment	\$ -	\$ -	\$ -
Supplies	\$ -	\$ -	\$ -
Contractual	\$ -	\$ -	\$ -
Subawards / Subgrants	\$ -	\$ -	\$ -
Construction	\$ -	\$ -	\$ -
Other	\$ -	\$ -	\$ -
TOTAL	\$ -	\$ -	\$ -

Budget Category	Definition
Personnel	Wages and salaries for staff whose time is directly allocable to program activities. Timesheets must reflect actuals each pay period.
Fringe Benefits	Employer share of benefits for the personnel charged above, at the Grantee's established rate.

Travel	Transportation, lodging, and per diem for staff traveling in direct support of program activities, at State rates.
Equipment*	Items with a unit cost of \$5,000 or more. Eligible only where the appropriation language expressly authorizes the purchase (see Section 4).
Supplies	Consumable program supplies, educational materials, printing, small tools, and items under \$5,000 per unit.
Contractual	Professional and contracted services procured under the State Procurement Code, including consulting, evaluation, legal, bookkeeping, and training.
Subawards / Subgrants	Pass-through funds to subrecipients that carry out a portion of the funded program under a subgrant agreement.
Construction	Not an eligible use of GRO funds. Purchase of real property or land is categorically ineligible.
Other	Utilities, rent and facility costs, software and technology subscriptions, training registration, and other direct costs allocable to the program.
*Capital Assets	A capital item is any item of equipment or property with a unit cost of \$5,000 or more and is budgeted under Equipment. If the appropriation language is programmatic or operational, no capital items may be budgeted. If the appropriation explicitly authorizes specific equipment or vehicles, capital purchases are eligible subject to price reasonableness documentation, an asset inventory, and use restrictions. Split purchases and functionally integrated systems are treated as a single asset.

2. Shared / Allocated Costs

If any budgeted cost is shared with another program or funding source, a Cost Allocation Plan (CAP) will be required. Please check one of the following below:

- ☐ This budget includes no shared costs.
☐ This budget includes shared costs.

3. Appropriation Justification

For each budget in 1. Budget by Category, above, provide a short justification which describes what will be purchased or paid for, how the budgeted amount was derived, and how the budget item ties to the appropriation language.

Budget Category	Describe what will be purchased/paid for, how amount was derived, how it ties to the appropriation language
Personnel	
Fringe Benefits	
Travel	
Equipment	

Supplies	
Contractual	
Subawards / Subgrants	
Construction	
Other	